

### Safe Harbor



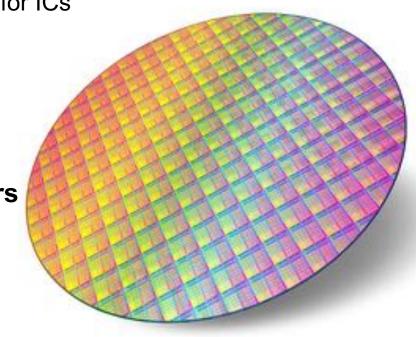
This presentation contains forward-looking statements concerning Atomera Incorporated (""Atomera," the "Company," "we," "us," and "our"). The words "believe," "may," "will," "potentially," "estimate," "continue," "anticipate," "intend," "could," "would," "project," "plan," "expect" and similar expressions that convey uncertainty of future events or outcomes are intended to identify forward-looking statements. These forward-looking statements are subject to a number of risks, uncertainties and assumptions, including those disclosed in the section "Risk Factors" included in our Annual Report on Form 10-K filed with the SEC on February 19, 2021. In light of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed in this presentation may not occur and actual results could differ materially and adversely from those anticipated or implied in our forward-looking statements. You should not rely upon forward-looking statements as predictions of future events. Although we believe that the expectations reflected in our forward-looking statements are reasonable, we cannot guarantee that the future results, levels of activity, performance or events and circumstances described in the forward-looking statements will be achieved or occur.

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### **Investment Overview**



- ▶ Mears Silicon Technology (MST®) is a thin film used to enhance semiconductors
  - Results in higher performance, lower power, and lower costs for ICs
- Capital-light IP and technology licensing business
  - Robust and growing patent portfolio
- Engaged with 50% of world's top semiconductor makers
- ► Licenses with four companies including recent JDA
- Strong team to commercialize technology



# A Better Way for Industry R&D



**Industry Consortia** 

Little Control

Expensive & Inefficient

**Equipment OEMs** 

No Longer Available

Tied to
Equipment
Sales

In House R&D

Large Scale, Long Term Investment atomera

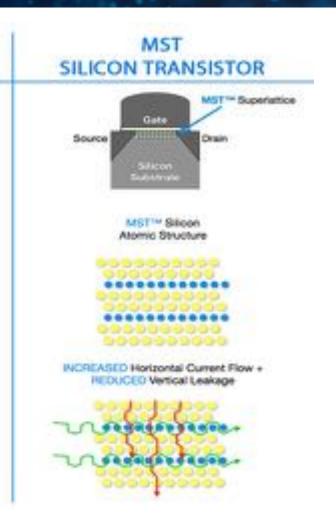
Targeted Innovation

Inexpensive & Low Risk

### MST Technology



# STANDARD SILICON TRANSISTOR Gate Dialectric Standard Silicon Atomic Structure LIMITED Horizontal Current Flow + EXCESSIVE Vertical Leakage



#### **Potential Benefits**

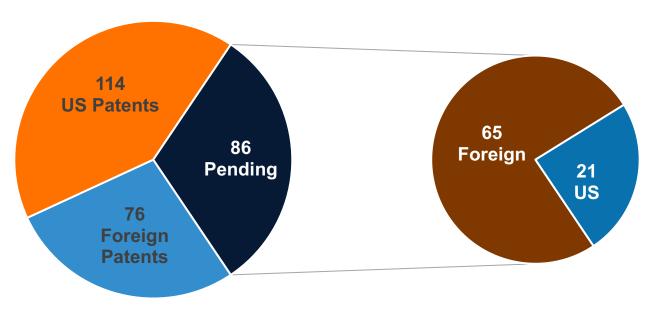
- ► Improved Efficiency
  - Higher transistor performance
  - Lower power consumption
  - Better reliability
- **▶** Lower cost
  - Reduced die size
  - Improved yield
  - Higher throughput

► Same benefits as a node shrink

### IP – 25% increase in issued patents YoY



#### **276 Patents Granted and Pending**



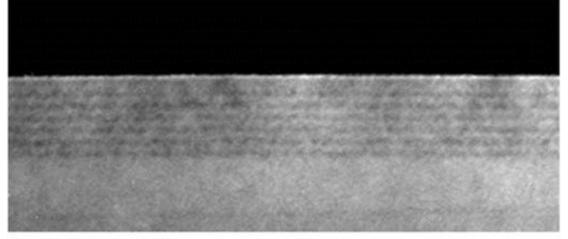
Core MST Method and Device

MST Enabled Devices/Architecture

**Next-Gen Architectures using MST** 

#### **Discoverable**

These distinctive layers are visible on products using MST



#### **Extensive know-how**

Extends life and value of patents

### Target Customers & Partners



#### **Integrated Device Manufacturers**

























#### **Foundry**

















#### **Fabless**

















#### **Tool Suppliers (Partners)**



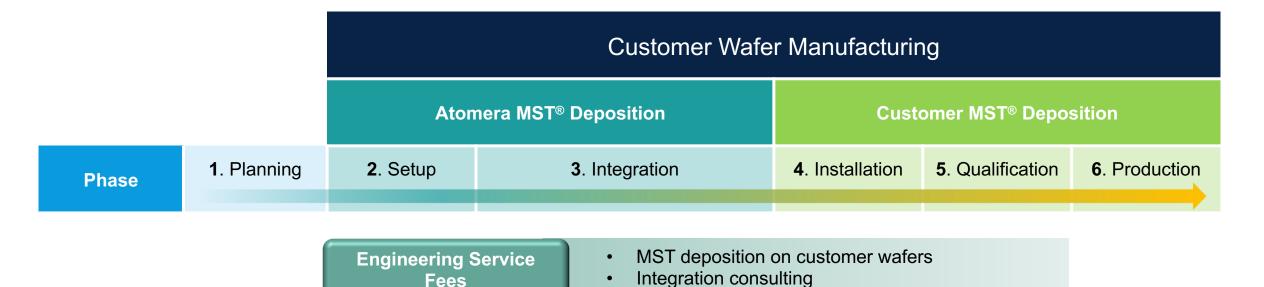






## Customer Engagement & Revenue Model





**License Fees** 

- Integration licenses
- Manufacturing licenses
- Distribution licenses

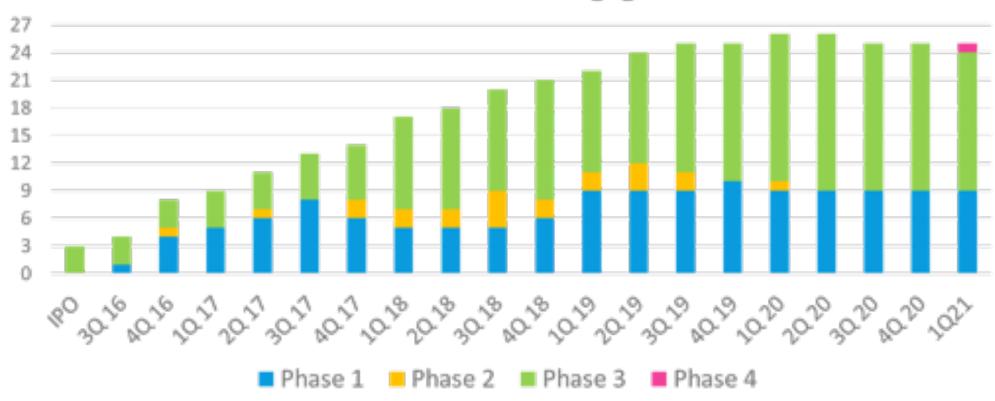
**Joint Development Agreements** 

Royalties

### Customer Pipeline



#### **Number of Customer Engagements**



- 19 customers, 25 engagements
- Working with 50% of the world's top semiconductor makers\*

\* At least 10 of the top 20 (IC Insights, McClean Report 2021)

### Royalty Opportunity



- ► ~370 wafer fabs operating worldwide
- Adoption of MST in one fab can make Atomera profitable from royalties alone
  - 2021 non-GAAP OPEX guidance is \$14.00-14.5M

Example 1   Worldwide Average Fab						
Monthly Fab Capacity <sup>1</sup> (wafers/month)	49,000					
Industry average wafer ASP - 2018	\$1,136					
Annual Revenue Potential <sup>2</sup>	\$13M					
Annual Revenue at 50% of ramp <sup>2</sup>	\$6.7M					

Example 2   Leading Foundry, 28nm Fab						
Monthly Fab Capacity (wafers/month)	80,000					
Industry average 28nm wafer ASP	\$3,000					
Annual Revenue Potential <sup>2</sup>	\$58M					
Annual Revenue at 50% of ramp <sup>2</sup>	\$29M					

<sup>1.</sup> Represents wafers starts per month (200mm equiv) – 217.3M starts in 370 fabs

Source: IC Insights Global Wafer Capacity 2019-2023 report, McClean Report 2019

<sup>2.</sup> Assumes 2% royalty rate

### MST Customer Business Opportunity



#### ► Standard industry fab wafer pricing, GM, and cost

				GN	VI\$	N	1ST			
	ı	Price	GM%	Incre	ease	Ro	yalty	(	Cost	
28nm HP wafer	\$	3,000	45%	\$	-	\$	-	\$	1,650	
28nm HP+ wafer	\$	3,150								\$150 price increase for +15% performance

#### ► Fab gets a 30% performance improvement or 25% shrink via MST

MST processing cost					\$ 20	Incremental cost of depositing MST
28nm HP wafer with MST	\$ 3,300	47.4%	\$ 214	\$ 66	\$ 1,736	\$300 price increase for +30% performance
28nm HP wafer with MST	\$ 3,375	48.5%	\$ 288	\$ 68	\$ 1,738	12.5% price increase for 25% size reduction

#### ► Fabless customer benefit in die shrink case

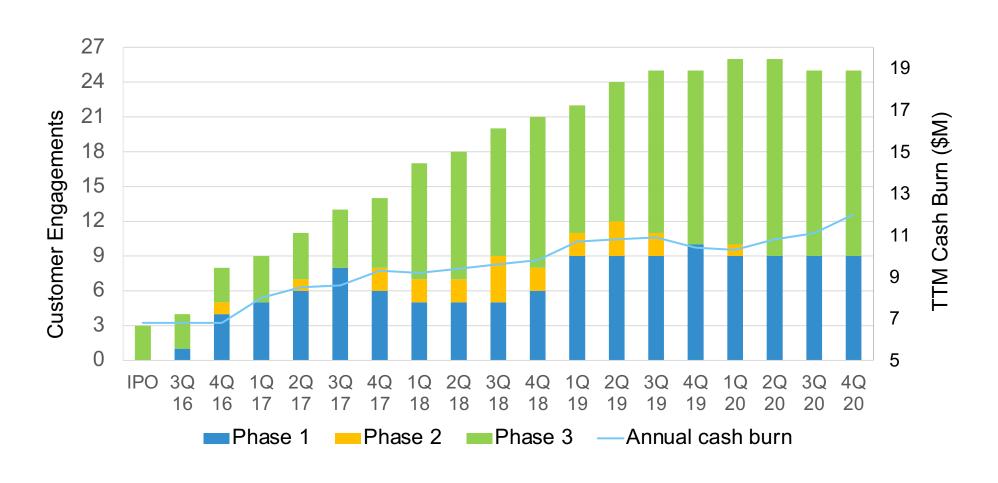
	Chip sales/			GM\$	Pr	oduct			
	v	vafer*	GM%	In	crease		ASP	Die/wafer	
28nm HP wafer	\$	8,400	50.0%	\$	-	\$	4.42	2,235	Baseline business for 30mm <sup>2</sup> chip
28nm HP wafer with MST	\$	11,279	62.8%	\$	2,879	\$	4.42	3,001	Improved financials with 25% size reduction

#### ► Everyone in the value chain benefits from MST technology

\* Yielded

### Cash Efficient Growth





### Financial Review



	Q1 '20	Q2 '20	Q3 '20	Q4 '20	FY 2020	Q1 '21
GAAP Results						
Revenue	\$0.06M	\$ -	\$ -	\$ -	\$0.06M	\$0.4M
Gross Profit	\$0.05M	\$ -	\$ -	\$ -	\$0.05M	\$0.4M
Operating Expense						
R&D	\$2.1M	\$2.1M	\$2.0M	\$2.2M	\$8.4M	\$2.2M
G&A	\$1.4M	\$1.5M	\$1.3M	\$1.4M	\$5.6M	\$1.5
S&M	\$0.2M	\$0.2M	\$0.2M	\$0.3M	\$0.9M	\$0.3M
Total Operating Expense	\$3.7M	\$3.8M	\$3.6M	\$3.9M	\$15.0M	\$4.0M
Net Loss	(\$3.6M)	(\$3.8M)	(\$3.6M)	(\$3.9M)	(\$14.9M)	(\$3.6M)
Loss Per Share	(\$0.22)	(\$0.21)	(\$0.19)	(\$0.19)	(\$0.79)	(\$0.16)
Reconciliation between GAAP & Non-GA	AP					
Net Loss (GAAP)	(\$3.6M)	(\$3.8M)	(\$3.6M)	(\$3.9M)	(\$14.9M)	(\$3.6M)
Stock-Based Compensation	\$0.6M	\$0.8M	\$0.8M	\$0.8M	\$3.0M	\$0.7M
Warrant Modification	\$0.1M	-	-	-	\$0.1M	-
Other income (expense)	-	-	-	-	\$0.1M	-
Adjusted EBITDA (Non-GAAP)*	(\$2.9M)	(\$3.0M)	(\$2.7M)	(\$3.0M)	(\$11.7M)	(\$2.9M)

Balance Sheet 3/	31/21
Cash	\$36.7M
Debt	-
<b>Shares Outstanding</b>	23.1M

<sup>\*</sup>Adjusted EBITDA is a non-GAAP financial measure. A full reconciliation of GAAP and non-GAAP results is contained in our Q1 press release.

### Summary



- ► High margin, recurring revenue financial model
- Strong technology, patent position, and balance sheet
- Traction with many top industry players and growing licensee base
- Ramping commercial license revenues

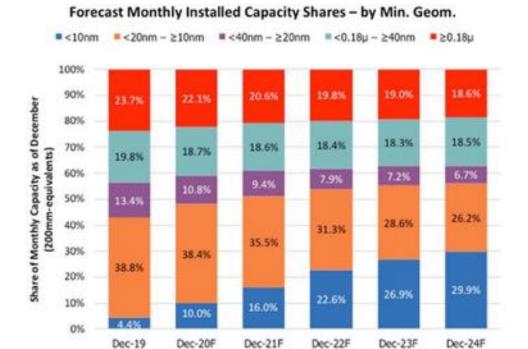




# Capacity challenge and opportunity



- Chip shortages create challenge
  - Shortages focused on legacy nodes
- Legacy nodes made up 52% of production in 2020
  - 41% at 40nm and below
  - 22% at 0.18u and below
- MST provides an option to increase capacity in older production lines



22.92M

24.08M

25.15M

Source: IC Insights

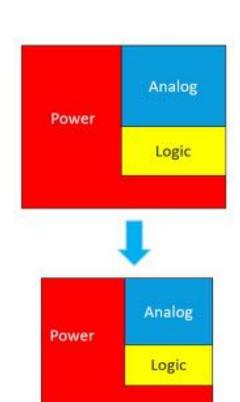
19.51M

21.09M

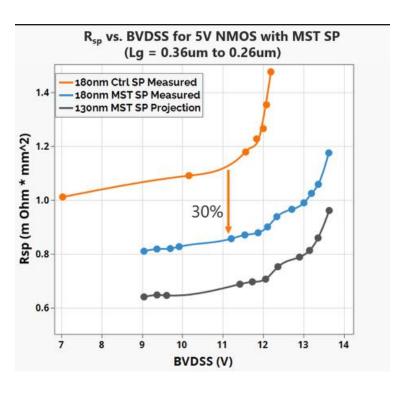
25.99M

# MST enables legacy capacity expansion





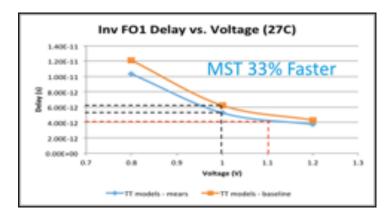
- MST provides 30% performance advantage
  - 0.13u analog design
  - MST vs control silicon
- ► Enables a die shrink of 15-20%
- Smaller die means more manufacturing capacity
  - Without the cost of building a new fab



### MST 28nm benefits



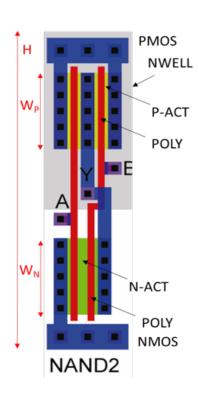
# MST shows 30% higher performance



MST performance improvement due to:

- Higher electron mobility
- Improved gate oxide integrity enabling higher overdrive

- ► Performance improvements due to MST can be traded for area reduction
- ▶ 28nm PDK SPICE model used to showcase:
  - Logic scaling with MST shows 22-25% area reduction
    - Using a NAND2 gate
  - Analog scaling with MST shows up to 21% area reduction
- ► Implementation of MST on new 28nm designs can result in >20% more production capacity
- Allows excellent economic benefits for the whole value chain



## Joint Development Agreements

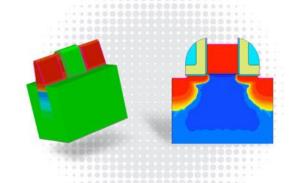


- Advantages of joint development
  - Atomera and customer engineers aligned on common goal
  - Customer "resident expert" team develops expertise on Atomera technology
  - Resident experts become natural advocates
- First JDA signed with market leading semiconductor company
  - Includes a manufacturing license, putting them in Phase 4
  - Upon completion, MST can more easily be adopted by business units
  - Each business unit is an incremental licensing opportunity

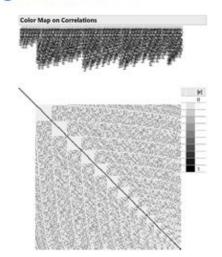
### Atomera MSTcad™

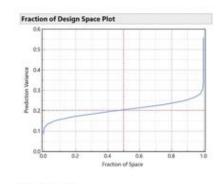
•**\$\frac{1}{2}** atomera

- ► Leading semiconductor companies use TCAD to model manufacturing processes
- MSTcad is an add-on for MST
- MSTcad can optimize complex statistical experiments to assess impact of multiple manufacturing options
- ► Lowers cost of MST evaluation
- Accelerates time to successful results by customers



#### **Design Evaluation**





92.3017
92,2857
92.2857
0.20349
4

## MST: Mears Silicon Technology



### **Quantum Engineered Silicon**

Partial Monolayers of Oxygen in Silicon



Supported by Major Semiconductor Tool Suppliers

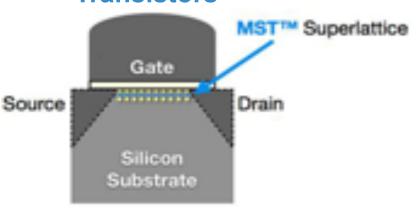






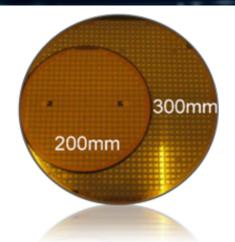


MST Enhanced
Transistors



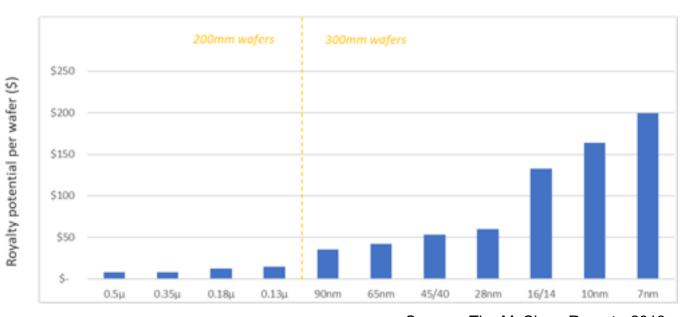
# 300mm Epi Tool







300mm Epi Deposition Tool

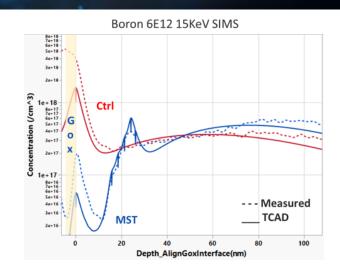


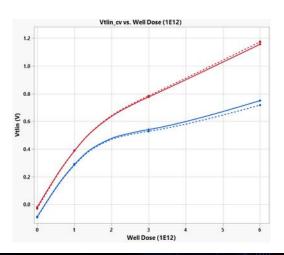
Source: The McClean Report - 2019

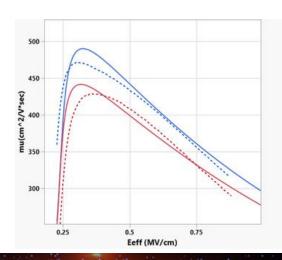
## Atomera MSTcad™ Progress



- Leading semiconductor companies use TCAD
- MST is modelled with a TCAD add-on called MSTcad
- These plots show silicon verification of MSTcad simulations
- Enables good electrical match-up for 5V NMOS and MST SP
- Should speed time to successful results with customers

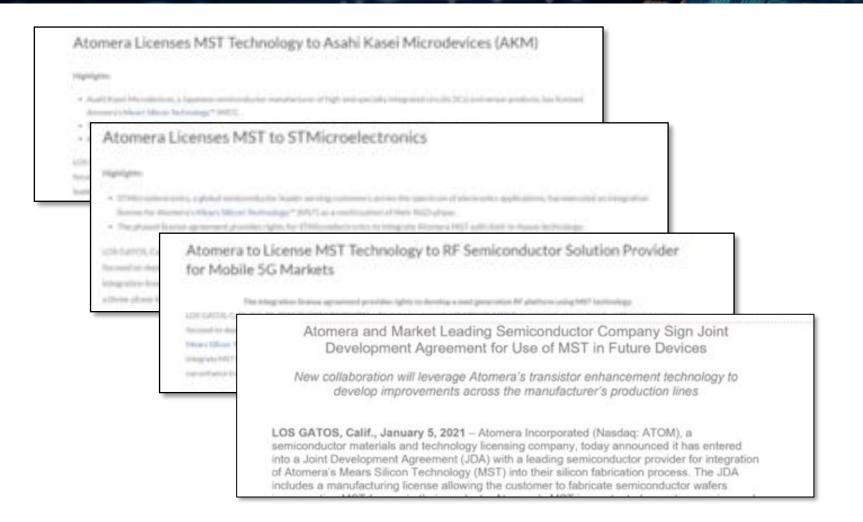






### **Atomera Licensees**





### Asahi **KASEI**



Large fabless
RF semiconductor
company

Market Leading semiconductor company

### MST1 vs MST2

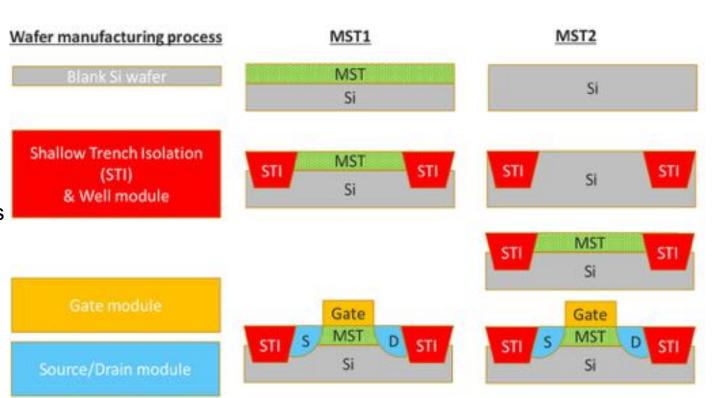


#### ► MST1

- Blanket technology
- Easy to integrate
- Deposited at beginning of mfg process
- Degraded by high heat in STI/Well module
- Faster time to market for low heat processes
- Used for FinFET, RFSOI, newer process nodes

#### ► MST2

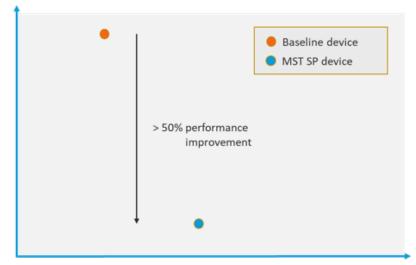
- Selective technology
  - Integrated after STI/Well so avoids highest heat
- More flexible to apply to selected areas only
- Used for 5V, Analog, older process nodes



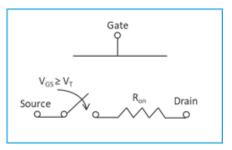
## 5V Analog Breakthrough



- ▶ 3. Breakthrough performance achieved on 5V analog products
- ► Large segment of the overall analog market
- ► Atomera has targeted ~20% improvement on 5V devices
- ► In April Atomera demonstrated a 50%+ improvement
  - Using MST-SP technology
  - Relatively fast and easy to implement
- Expected to give many business advantages
  - Time to license, accelerated time to royalty, negotiating leverage
  - Applicable to even more markets
- ► Market size: ~\$33B, or \$660M in royalties

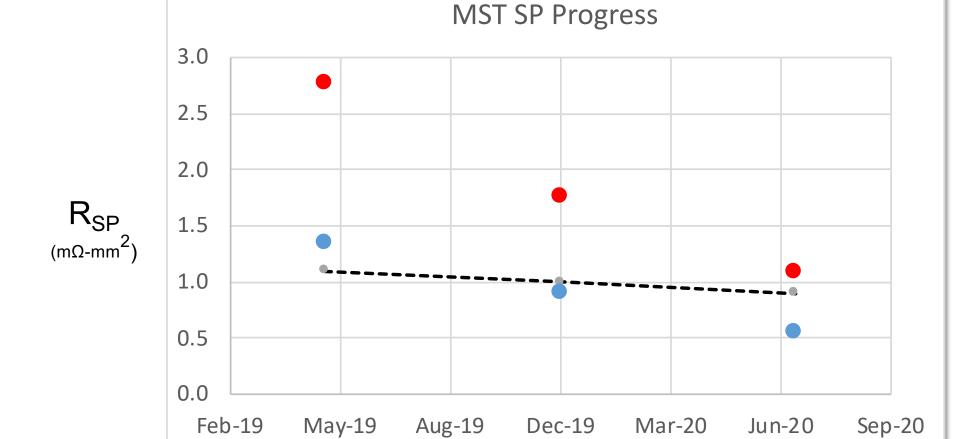


Breakdown Voltage (better >>>)



## MST-SP Progress





Control

Atomera Incorporated

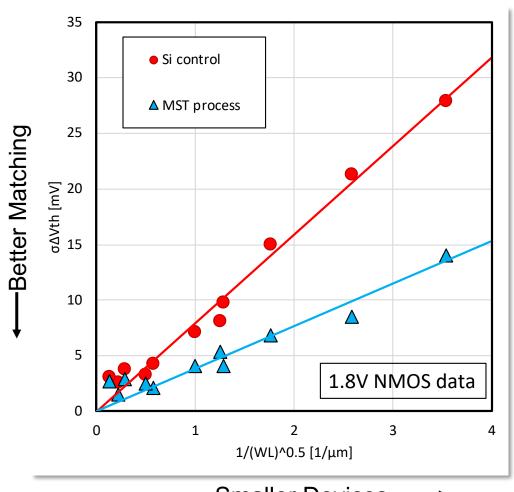
MST SP

- - - Industry Top Runner

# MST Matching Performance



- ► Transistor mismatch is an industry problem
- Certain circuit designs benefit from mismatch reduction
  - A-D convertors
  - SRAM
  - Flash
  - DRAM sense amplifiers
- ► MST can reduce mismatch by more than 50%
- ▶ Details available at Atomera's website
  - blog.atomera.com



Smaller Devices →